

Business, Enterprise and Law

BTEC Level 3 Business, Enterprise and Law qualifications prepare your learners for the fast-paced and constantly evolving world of business, ensuring they acquire the commercial knowledge and skills they need to work in business or establish their own enterprise.

Latest qualifications:

BTEC Level 3 Nationals (RQF) qualifications are now available for the following sectors:

-  **Business**
-  **Enterprise**
-  **Law**
-  **Marketing**

See next page for details of all BTEC Level 3 Nationals Business qualifications available as well as what to do if you are currently delivering the QCF versions of these qualifications.

“ They will find out a lot about finance, marketing, human resources, they’ll do some work experience – they really get that two-year experience finding out about how a company could operate. ”

Lyn Jenkins, Head of Sixth Form and Business Studies teacher at UTC Oxfordshire.


Links with Industry Professionals

We have agreements with the CMI, CIPD, CIM, and ACCA; each providing a unique benefit to students who want to focus on a specified area in the industry while making huge strides in their career progression.



 [Find out more](#)

Helping you switch to the new RQF qualifications

We’re planning to run a series of events during 2020 to share all the information you will need to easily move over to the new RQF qualifications. We’ll be in touch as soon as these are scheduled or you can check the **training page** for latest news here. 

Want to talk to someone about delivering these qualifications?

You can contact us through our [support portal](#) or by calling **0333 016 5450**



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Suite	Qualification Number	Title	Status	Assessment	ESFA 16-19 Funding	ESFA 19+ Funding	DfE Performance Tables
Pearson BTEC Level 3 Nationals (RQF)	601/7155/8	Certificate in Business	Current	Internal and external assessment	Yes	Yes	Applied General
	601/7159/5	Extended Certificate in Business	Current		Yes	Yes	Applied General
	601/7161/3	Foundation Diploma in Business	Current		Yes	Yes	Applied General
	601/7157/1	Diploma in Business	Current		Yes	Yes	Applied General
	601/7160/1	Extended Diploma in Business	Current		Yes	Yes	Applied General

† 19+ Loan funding only



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Suite	Qualification Number	Title	Status	Assessment	ESFA 16-19 Funding	ESFA 19+ Funding	DfE Performance Tables
Pearson BTEC Level 3 Nationals (RQF)	601/7413/4	Certificate in Enterprise and Entrepreneurship	Current	Internal and external assessment	Yes	Yes	Applied General
	601/7414/6	Extended Certificate in Enterprise and Entrepreneurship	Current		Yes	Yes	Applied General
	603/0301/3	Foundation Diploma in Enterprise and Entrepreneurship	Current		Yes	Yes	Applied General
	601/7528/X	Diploma in Enterprise and Entrepreneurship	Current		Yes	Yes	Applied General
	603/0303/7	Extended Diploma in Enterprise and Entrepreneurship ***	Current		Yes	Yes	Applied General

*** Not available in Wales

† 19+ Loan funding only



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Suite	Qualification Number	Title	Status	Assessment	ESFA 16-19 Funding	ESFA 19+ Funding	DfE Performance Tables
Pearson BTEC Level 3 Nationals (RQF)	603/5424/0	Pearson BTEC Level 3 National Diploma in Esports	Current	Internal assessment	Yes	Yes	No
	603/5425/2	Pearson BTEC Level 3 National Extended Certificate in Esports	Current		Yes	Yes	No
	603/5426/4	Pearson BTEC Level 3 National Extended Diploma in Esports	Current		Yes	Yes	No
	603/5427/6	Pearson BTEC Level 3 National Foundation Diploma in Esports	Current		Yes	Yes	No



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Suite	Qualification Number	Title	Status	Assessment	ESFA 16-19 Funding	ESFA 19+ Funding	DfE Performance Tables
Pearson BTEC Level 3 Nationals (RQF)	603/5283/8	Extended Certificate in Marketing *	Current	Internal and external assessment	Yes	No	No
	603/5282/6	Diploma in Marketing *	Current		Yes	No	No
	603/5284/X	Extended Diploma in Marketing *	Current		Yes	No	No

* Not available in Wales



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Suite	Qualification Number	Title	Status	Assessment	ESFA 16-19 Funding	ESFA 19+ Funding	DfE Performance Tables
Pearson BTEC Level 3 Nationals (RQF)	601/9042/5	Certificate in Applied Law	Current	Internal and external assessment	Yes	Yes	Applied General
	601/9043/7	Extended Certificate in Applied Law	Current		Yes	Yes	Applied General

